



Sociedad Anónima Cerrada

### ESTADO DE RESULTADOS TRIMESTRALES

(En miles de nuevos soles)

VENTAS	INDUSTRIAL									VARIACION %	
	III TRIM 15	IV TRIM 15	I TRIM 16	II TRIM 16	III TRIM 16	IV TRIM 16	I TRIM 17	II TRIM 17	III TRIM 17	III TRIM 17 / II TRIM 16	III TRIM 17 / I TRIM 17
ALICORC1 1/	1,699,260	1,733,560	1,437,685	1,629,277	1,750,586	1,811,240	1,590,265	1,827,357	1,823,527	4.17	-0.21
AUSTRAC1	122,519	23,920	161,868	20,464	103,709	112,365	164,035	180,932	121,572	17.22	-32.81
CPACASC1 1/	312,965	350,984	309,600	301,007	313,674	316,720	280,129	282,855	334,687	6.70	18.32
GOODYE11	108,009	106,821	120,887	113,136	101,305	90,840	102,079	105,992	91,636	-9.54	-13.54
UNITEX11	17,930	25,205	29,188	19,123	20,362	19,275	20,012	15,720	17,419	-14.45	10.81
CORARE11 1/	618,061	552,576	524,388	492,064	527,865	510,231	555,783	528,972	644,226	22.04	21.79
CORRRL1 1/	566,125	634,327	747,718	623,955	585,441	651,782	780,646	648,461	634,498	8.38	-2.15
ELCOME11	383,065	396,480	338,691	387,674	391,350	383,578	293,439	332,892	358,595	-8.37	7.72
SIDERC1	383,851	379,299	344,643	364,744	357,984	382,979	297,389	294,902	390,448	9.07	32.40
EXSA11	43,419	46,987	37,869	43,508	46,513	50,370	41,257	44,833	43,380	-6.74	-3.24
ETERNIT11	72,888	76,470	61,719	49,431	61,891	63,888	70,940	83,559	68,339	10.42	-18.21
GLORIA11 1/	1,137,856	1,219,219	1,089,776	1,118,475	1,133,049	1,262,461	1,051,391	1,081,588	1,096,315	-3.24	1.36
INDECO11	54,578	50,000	49,763	43,147	46,376	43,404	45,996	40,005	50,098	8.03	25.23
LAIVE11	130,563	126,484	113,851	132,419	135,867	143,987	132,193	149,485	154,904	14.01	3.63
CAUCHO11	19,241	16,767	17,829	24,390	22,274	19,486	19,673	23,407	20,637	-7.35	-11.83
RECORD11	16,705	18,120	23,896	18,227	18,202	19,897	19,985	17,388	17,919	-1.55	3.05
MEPSA11	58,750	70,024	52,047	60,585	60,585	60,585	56,398	62,126	62,126	2.54	0.00
MICHEL11	73,376	67,660	75,567	92,182	90,717	65,580	80,531	97,944	103,107	13.66	5.27
EXALMC1	63,619	24,815	44,973	35,027	41,253	14,878	93,490	65,807	88,266	113.96	34.13
RELAPAC1 1/	739,075	607,719	546,431	600,199	694,764	824,439	892,067	862,748	957,852	37.87	11.02
BACKUS1 1/	1,097,023	1,306,318	1,148,374	1,073,486	1,122,231	1,290,038	1,209,581	1,187,664	1,206,743	7.53	1.61
UNACEMC1	920,718	903,121	854,807	869,903	858,286	858,286	837,558	857,993	918,782	7.05	7.09
UTILIDAD BRUTA	INDUSTRIAL									VARIACION %	
	III TRIM 15	IV TRIM 15	I TRIM 16	II TRIM 16	III TRIM 16	IV TRIM 16	I TRIM 17	II TRIM 17	III TRIM 17	III TRIM 17 / II TRIM 16	III TRIM 17 / I TRIM 17
ALICORC1 1/	500,463	492,334	437,718	492,386	532,931	544,590	491,827	577,291	605,446	13.61	4.88
AUSTRAC1	23,629	-6,144	40,767	-9,228	32,754	9,268	43,870	80,498	1,435	-95.62	-98.22
CPACASC1 1/	141,076	149,564	114,285	128,081	134,209	127,121	112,939	110,174	134,300	0.07	21.90
GOODYE11	25,722	25,543	31,552	27,426	26,644	16,267	22,433	25,017	14,348	-46.15	-42.65
UNITEX11	1,892	3,754	5,453	1,036	1,236	653	932	622	172	-86.08	-72.35
CORARE11 1/	118,725	124,930	109,142	92,203	65,991	74,831	58,298	58,378	107,067	62.24	83.40
CORRRL1 1/	200,752	227,203	294,500	232,301	202,544	234,100	316,644	234,722	234,416	15.74	-0.13
ELCOME11	163,220	168,466	145,385	140,623	185,832	146,932	100,455	121,888	145,009	-21.97	18.97
SIDERC1	24,164	48,904	54,394	54,043	40,716	32,891	24,316	26,685	44,851	10.16	68.08
EXSA11	11,830	13,925	10,508	12,261	13,680	15,807	12,314	13,363	13,642	-0.28	2.09
ETERNIT11	25,828	24,824	20,456	14,403	18,903	21,193	25,461	23,489	25,779	36.38	9.75
GLORIA11 1/	259,716	307,131	259,097	255,539	245,683	320,166	306,663	286,830	278,031	13.17	-3.07
INDECO11	8,693	8,135	8,718	8,611	8,284	8,350	8,187	6,569	8,081	-2.45	23.02
LAIVE11	28,229	28,365	24,091	28,051	31,147	32,529	30,007	36,060	37,982	21.94	5.33
CAUCHO11	4,368	2,834	3,432	4,790	5,273	4,108	4,630	4,978	3,246	-38.44	-34.79
RECORD11	6,484	7,058	8,646	7,071	7,276	7,967	6,887	7,202	6,922	-4.87	-3.89
MEPSA11	10,518	15,083	11,503	16,222	16,222	16,222	9,607	7,692	7,692	-52.58	0.00
MICHEL11	16,755	15,137	20,844	23,522	25,150	16,757	14,042	20,483	27,162	8.00	32.61
EXALMC1	11,030	1,946	11,207	6,118	1,265	-1,464	27,585	17,381	21,189	1575.02	21.91
RELAPAC1 1/	43,452	42,629	55,648	75,740	70,001	65,550	92,795	61,523	102,373	66.25	66.40
BACKUS1 1/	786,157	936,895	813,656	764,571	803,763	929,257	860,350	862,926	862,294	7.28	-0.07
UNACEMC1 1/	293,594	289,640	304,690	322,485	251,213	251,213	285,359	270,125	263,945	5.07	-2.29
UTILIDAD OPERATIVA	INDUSTRIAL									VARIACION %	
	III TRIM 15	IV TRIM 15	I TRIM 16	II TRIM 16	III TRIM 16	IV TRIM 16	I TRIM 17	II TRIM 17	III TRIM 17	III TRIM 17 / II TRIM 16	III TRIM 17 / I TRIM 17
ALICORC1 1/	180,627	147,572	122,851	151,954	182,238	175,234	143,948	200,262	205,042	12.51	2.39
AUSTRAC1	3,742	-25,921	17,633	-30,360	13,267	-12,185	16,345	51,788	-21,972	-265.61	-142.43
CPACASC1 1/	81,920	91,716	61,383	69,213	78,525	61,771	51,756	47,318	75,255	-4.16	59.04
GOODYE11	10,824	10,443	17,166	15,113	8,047	4,325	9,818	13,848	4,086	-49.22	-70.49
UNITEX11	-3,843	-1,521	144	-3,165	-2,458	-2,256	-2,926	-2,671	-2,936	-19.45	-9.92
CORARE11 1/	49,148	48,920	59,407	43,103	20,174	39,454	20,800	19,956	59,424	194.56	197.78
CORRRL1 1/	29,156	54,807	115,847	265,254	50,976	98,561	130,465	59,382	47,674	-6.48	-19.72
ELCOME11	50,370	39,341	50,082	69,494	73,201	48,754	21,942	37,183	53,259	-27.24	43.23
SIDERC1	8,109	38,214	41,030	42,657	27,319	17,843	15,262	18,843	93,534	242.38	396.39
EXSA11	1,581	4,465	1,174	1,635	2,405	4,717	1,267	2,296	2,930	21.83	27.61
ETERNIT11	15,198	7,244	9,440	6,582	10,632	3,797	13,882	11,719	7,307	-31.27	-37.65
GLORIA11 1/	108,551	121,128	98,815	88,917	61,738	82,344	103,480	88,501	72,186	16.92	-18.43
INDECO11	4,835	3,701	4,645	4,552	4,080	3,400	4,435	2,145	3,953	-3.11	84.29
LAIVE11	5,704	5,434	2,533	4,875	7,122	8,328	6,001	9,068	10,395	45.96	14.63
CAUCHO11	-2,451	-14,027	-1,494	1,803	1,013	-1,018	874	1,255	-1,344	-232.68	-207.09
RECORD11	-135	497	2,327	671	710	-381	582	384	230	-67.61	-40.10
MEPSA11	1,357	5,245	1,217	7,085	7,085	7,085	-1,422	-3,967	-3,967	-155.99	0.00
MICHEL11	7,692	4,741	12,047	14,369	15,229	1,620	5,710	10,894	16,893	10.93	55.07
EXALMC1	3,259	-3,395	6,196	2,055	2,514	-12,007	20,722	11,432	11,444	355.21	0.10
RELAPAC1 1/	-975	11,306	14,454	34,447	25,938	32,279	48,114	13,355	51,503	98.56	285.65
BACKUS1 1/	445,736	567,548	393,840	373,418	410,956	57,023	482,922	494,324	507,058	23.38	2.58
UNACEMC1 1/	201,743	191,203	184,022	219,068	159,384	159,384	146,542	178,179	149,435	-6.24	-16.13
UTILIDAD NETA	INDUSTRIAL									VARIACION %	
	III TRIM 15	IV TRIM 15	I TRIM 16	II TRIM 16	III TRIM 16	IV TRIM 16	I TRIM 17	II TRIM 17	III TRIM 17	III TRIM 17 / II TRIM 16	III TRIM 17 / I TRIM 17
ALICORC1 1/	74,337	56,234	56,638	74,765	90,499	80,237	82,572	128,152	116,440	28.66	-9.14
AUSTRAC1	41	-34,735	13,550	-20,567	-1,821	-17,920	16,633	31,119	-17,914	-883.75	-157.57
CPACASC1 1/	55,321	59,822	27,741	31,304	43,340	10,509	21,691	21,264	38,571	-11.00	81.39
GOODYE11	8,834	10,269	10,827	10,727	6,416	1,368	7,424	11,780	5,784	-9.85	-50.90
UNITEX11	-4,090	-1,571	-225	-3,181	-2,660	-4,888	-3,298	-2,970	-3,525	-32.52	-18.69
CORARE11 1/	23,123	31,931	28,407	33,814	22,163	13,093	17,583	11,607	40,196	81.37	246.31
CORRRL1 1/	-25,228	-70,586	71,470	120,141	-5,835	53,140	86,783	13,287	5,340	191.52	-59.81
ELCOME11	27,339	27,091	28,080	40,302	41,295	24,101	7,382	17,522	28,010	-32.17	59.86
SIDERC1	3,691	23,722	31,152	34,757	26,254	8,284	11,012	11,790	84,097	220.32	613.29
EXSA11	-685	1,848	99	177	272	2,884	472	877	1,721	532.72	96.24
ETERNIT11	10,133	742	6,062	3,083	5,721	-5,041	8,058	7,105	-251	-104.39	-103.53
GLORIA11 1/	62,230	41,599	51,310	38,481	21,491	16,104	51,727	40,102	30,614	42.45	-23.66
INDECO11	2,967	1,048	3,834	2,776	2,521	1,668	3,785	746	1,734	-31.22	132.44
LAIVE11	2,943	2,152	701	1,942	3,359	3,674	3,458	4,572	5,813	73.06	27.14
CAUCHO11	-3,477	-14,763	5,338	1,717	547	-4,180	1,022	226	-2,504	-557.77	-1207.96
RECORD11	-293	122	1,887	517	456	-523	371	302	-27	-105.92	-108.94
MEPSA11	-1,402	-79	2,553	5,389	5,389	5,389	415	-4,728	-4,728	-187.73	0.00
MICHEL11	7,112	2,821	8,421	9,854	10,791	366	4,955	7,612	12,112	12.24	59.12
EXALMC1	7,540	-3,024	-262	-3,405	-3,737	-17,320	7,872	3,862	6,283	68.13	62.69
RELAPAC1 1/	-2,474										